



# PERSONALIZED LEGAL SOLUTIONS FOR YOUR PERSONALIZED CONCERNS

HOW AION LAW PARTNERS MAKES CLIENTS OUR PRIORITY



---

# STABILITY AND SECURITY

Modern society rests on a foundation of law. Everything around you, from the electrical wiring in your walls to the rules you follow when you drive a car or walk down the sidewalk, has legal underpinnings developed over centuries of refinement.

It's a world of laws, and we rarely think about them or how we interact with them. But for almost all of us, the moment comes when a legal issue arises that demands that we suddenly become intimately familiar with the law. **Estate planning, estate administration, real estate,** and **business** concerns touch the lives of Canadians every day.

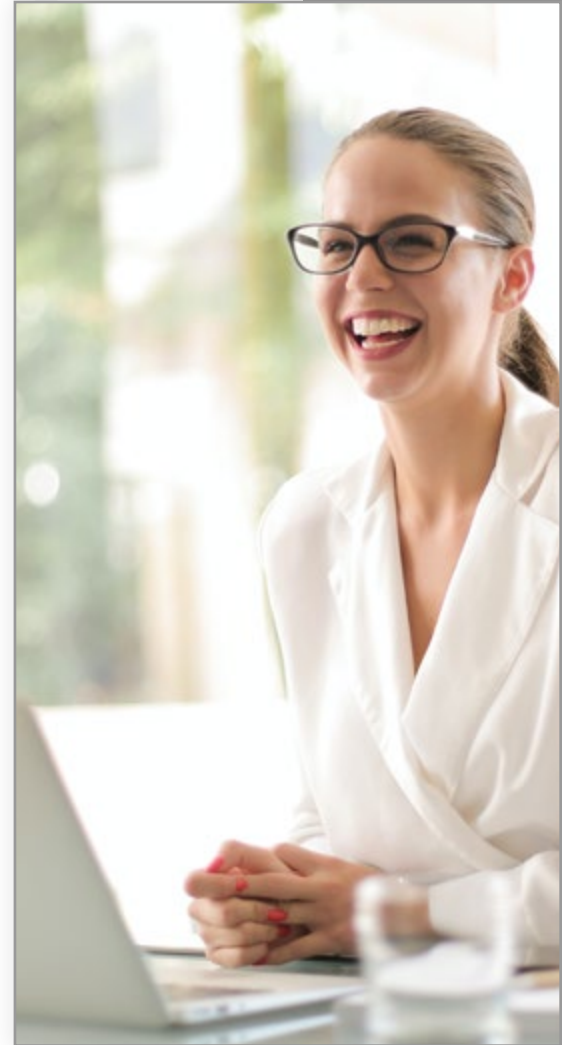
When those situations occur, it's natural to turn to a lawyer to help you navigate the potential minefield of legal matters that accompany them. But who can you trust, and where can you turn?

It can be difficult for a person with no legal background or experience to locate a lawyer with whom they can feel confident. Lawyers across Canada are working diligently and faithfully to represent their clients, but finding one that is right for you can be a frustrating and difficult task. When you feel like you don't have enough knowledge of the law and an understanding of legal practices, simply picking up the phone can be daunting.

Perhaps even more importantly, one of the hardest things is knowing when it's the right time to turn to a lawyer! So, what are the circumstances that should have you reaching out to a lawyer? Where can you turn to find out?

Aion Law Partners believes in always keeping the client front and centre. We developed our practice to address those areas of the law that touch individuals lives and livelihoods. Here, we encourage you to reach out and ask when you are unsure about your situation. At Aion Law Partners, we are wholly committed to providing you legal services that have your needs at the core and that exceed expectations.

In this eBook, we examine some of the more common scenarios that might require legal assistance. You'll get some key facts about situations that Canadians encounter regularly, and we'll show you how Aion Law Partners works to leverage the experience, knowledge, and influence of a powerhouse law firm, coupled with the personal attention, compassion, and backbone of a small one.



AT AION LAW  
PARTNERS,  
YOUR STORY IS  
OUR STORY.

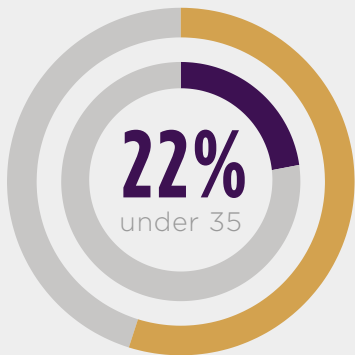
# ESTATE PLANNING

Estate planning is an area of law that often goes unnoticed—until we need it. After all, how often do most of us think about what happens in the event of our incapacity or death? But when we need estate planning, it becomes essential to our lives and a key concern.

There are all manner of situations that call for estate planning. Many people begin to think about it when they face impending **medical procedures**. The **birth of a child**, and the responsibilities that accompany the joyous event, is often the catalyst for people to consider developing a will. **Business inheritance** matters can be especially important to settle ahead of time, to avoid contestations after the fact, and also to avoid significant tax consequences that could potentially be avoided.

It's clear that many of us will, at some point in our lives, be in a situation that requires estate administration. But not that many of us are prepared for that eventuality.

## ON ESTATE PLANNING...



- **Only 55% of Canadians have a will**, and that figure drops to 22% among Canadians under 35.
- Canadians are projected to inherit **almost \$1 trillion** over the next decade.
- Changes to split-income taxes and other **adjustments to the laws** could impact outdated estate plans.



---

# ON ESTATE PLANNING...

Aion Law Partners recognizes that estate planning can seem fraught and intimidating to those unused to the process. We have years of experience working with Canadians on different aspects of estate planning, and we know how to address your concerns and assist you with what might be the most important actions you take in your life.

From **multi-jurisdictional assets**, to **blended families**, to **business succession**, Aion Law Partners is ready to help make the experience of estate planning as painless and client-focused as possible.

Here's a sample of the services you get when you team up with Aion Law Partners to put your estate in order.

- Trust establishment - including spousal, family, joint spousal, insurance, alter ego, and Henson/disability trusts
- Will drafting
- Powers of attorney (property and personal care)
- Succession planning for your business

At Aion Law Partners, we take pride in our team of lawyers who focus on estate planning, and we're prepared to put our experience to work for you. We never forget that your future, and the future of your loved ones and business associates, is what's most important to you. It guides our actions, and keeps us focused on your goals.



EMMA-CHRISTINA  
MICHAEL



MARLENNE DOSS

# ESTATE ADMINISTRATION

Most of us probably have a general idea of what's involved in planning a will and developing a plan for asset distribution upon death or incapacity. But what happens when the will takes effect? That's when the **administrator**, also called **executor** or **trustee**, steps up to do their duty.

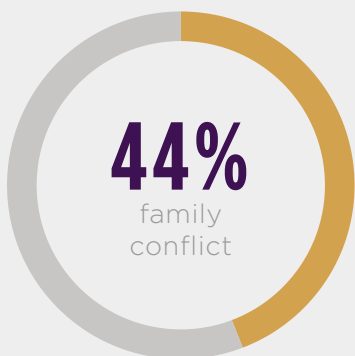
Estate administration calls on Canadians, who might have no legal training or experience, to engage in specialized, detailed legal work. As an estate trustee, you might find yourself encountering any number of issues that require you to delve into complicated and complex financial structures and meet specific legal requirements as you proceed.

Estate administration involves taking care of all outstanding business. That could include **filing tax** returns on the estate's behalf, **settling existing debts**, **distributing bequests**, or many other tasks that might exceed your expertise.

The consequences of poor administration can be significant. Without experience or being aware of their rights and responsibilities, an executor could find themselves dealing with complex and intricate results that cost the estate money, or even face legal exposure themselves.



## ON ESTATE ADMINISTRATION...



- An executor spends an average of about **570 hours** to settle an estate in Canada.
- Administration of estates that span multiple jurisdictions in Canada can result in additional practical **challenges in determining liability, debts, and bequests.**
- Over **44% of estate settlements** result in family conflict or even lawsuits.

---

# ON ESTATE ADMINISTRATION...

Aion Law Partners appreciates the complexity and challenges that many estate administrators face, and we aim to help you through the process and make the experience as easy as possible.

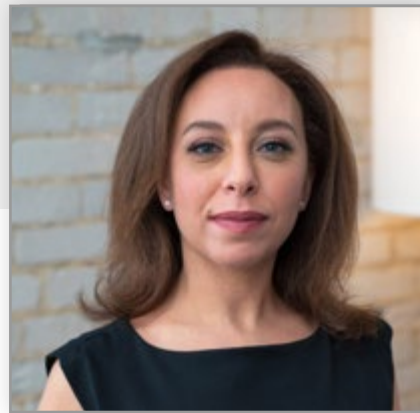
We never forget that, as a trustee, you likely have personal connections to the estate and want to treat it and all people associated with it with the same care and respect you give to your family and friends. It's probably one of the reasons you were entrusted with the task, and it's a fact we always keep squarely in mind.

At Aion Law Partners, our goal is to help you take on your new responsibilities. Our team of estate administration specialists are prepared to sit down with you, walk through a review of your requirements, and make recommendations based on **what's best for you** and the estate you're administering.

With the assistance of our motivated and experienced support, you'll get the information you need to help you discharge your trustee duties ethically, promptly, and responsibly.



EMMA-CHRISTINA  
MICHAEL



MARLENNE DOSS

# BUSINESS PLANNING

Our businesses are essential parts of our lives, and the work we put into helping them develop and grow is often some of the hardest we do. Whether your business is large or small, and no matter the product or service you provide, that work helps to define you and lets you become the **leader** and **entrepreneur** you dream of being.

Businesses are a key feature in the Canadian landscape, and they require specialized care to remain viable. If you want your business to grow, it needs you to give it the same sort of attention as you would pay to your home and loved ones. That means keeping your company, and business relationships, **sound, secure, and conflict-free**.

As a business leader in Canada, you encounter corporate law issues every day, and how you address them has significant and immediate impacts upon your company. **Equity and debt financing, the purchase and sale of a business, transaction structuring, shareholder agreement development** — you'll need to be ready to engage in all of these activities and many others as a Canadian business owner.

## ON BUSINESS PLANNING...



- **International investment and trade** are projected to drive **increasing demand** for legal services in Canada.
- The **Canadian Small Business Financing Program** has **made it easier** for qualified applicants to obtain small business loans.
- **Merger and acquisition** activity in Canada **is projected** to remain strong for the foreseeable future.

Aion Law Partners knows business law, and we're standing by to lend you a hand and help you find the solutions you need to keep your company moving forward. Whether you're looking for legal assistance to help you set your business up right or want an experienced hand supporting your moves as a seasoned company owner, Aion Law Partners is there for you.

At Aion Law Partners, we know that you need the backing of a law firm that can handle any corporate law issue that arises. We're ready to offer a hand in all of your legal business concerns, including **mergers and acquisitions, business loans and security transactions, business succession planning, corporate reorganizations and restructuring**, and much more.

Aion Law Partners understands how important your business is to who you are, and we treat it like we would your family. It's the kind of attention you can expect whenever you work with us, and it's what makes us your go-to firm for corporate law.

# REAL ESTATE

In good times and bad, hard years and easy, real estate always stands out as a promising investment. Most young couples dream of owning their own home, and property purchases go hand-in-hand with business ownership as well.

Canadian real-estate law can be complex, and negotiating it might seem like an insurmountable challenge to newcomers. You're likely to encounter issues that present you with confusing and perhaps unclear options, and there might be connected concerns that you'll have to address as you move through the purchasing experience.

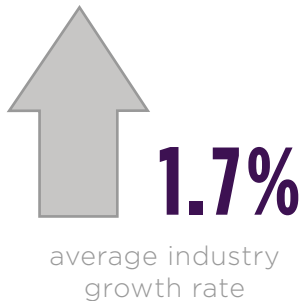
Once you own your real estate, you face a new set of challenges. What taxes will you owe, and are there ways to reduce or eliminate some of them if you know how to navigate the system? Do you have a plan in place for dealing with property ownership and succession?

Real estate is an evergreen investment and an aspirational goal for many Canadians, but it's essential to approach the topic armed with knowledge and support. However, for those who are well versed with the benefits that real estate ownership provides, the possibilities for investment and portfolio growth are vast. From developing land to joint venture agreements, there are many ways to use real estate as a significant part of your income – both personally or as a business. Understanding tax implications and how different business relationships might work when it comes to dealing with real estate can be vital to your success.





# ON REAL ESTATE...



- Historically low interest rates and a desire to expand living space has resulted in record levels of residential construction across Canada.
- Canada's real estate, sales, and brokerage industry grew at an average rate of 1.7% over the last five years.
- Recent housing transaction numbers were up a record 13.6% year to year.

At Aion Law Partners, we're standing by to assist clients with both commercial and residential real estate services. We offer a steady, experienced hand of support to help guide you through your real estate negotiations, and we'll be on hand to back you up after your transaction has gone through.

Aion Law Partners provides client support for commercial leases, land severances and development, private lending transactions, residential purchases and sales, and much more. We know real estate law, and our team has the practical experience to understand what should to be done to fulfill your needs.

Whether you're considering a first-time home purchase or are a seasoned player in real estate, we're ready to lend our knowledge and support to help ensure that you have the tools to conduct your real-estate negotiations with confidence.



# ABOUT US

## THE AION LAW PARTNERS STORY

Aion Law Partners began with a desire to combine a dedicated and professional law practice with a community spirit and constant focus on the individual client's needs.

Marlenne Doss and Emma Michael were industry veterans working as principal lawyers in separate firms, and they recognized that the reputation of lawyers in Canada is, unfortunately, somewhat mixed. The two understood that many people seem to view lawyers as skilled but amoral and inclined to take actions that benefit themselves and their firms, even at the cost of their clients. Both Marlenne and Emma set out to change this perception.

When Marlenne and Emma connected professionally, they soon realized that they shared a common vision of a law firm that served its clients first and foremost.

With a shared goal and a love of community, Marlenne and Emma began to plan out what became Aion Law Partners. The two put their long-held belief of providing legal services that exceed expectations into action, and opened their doors in 2020.

Today, Aion Law Partners proudly serves communities across Ontario. Marlenne and Emma use the experience they developed at their previous firms to give their clients the best service possible, and they make sure that every lawyer at Aion Law Partners shares the same philosophy.



[ PICTURED TO THE RIGHT ]  
EMMA-CHRISTINA MICHAEL  
AND MARLENNE DOSS

**AION LAW PARTNERS FOUNDERS**

# A LAW FIRM FOCUSED ON YOU

Facing legal issues in your life can be intimidating and confusing, and understanding how best to proceed can be a challenge. That's why finding the right lawyer is so important.

Aion Law Partners is with you every step of the way. We're committed to ensuring that you get the attention you deserve, and that you always have the right lawyer for your needs.

## WANT TO LEARN MORE?

Contact Aion Law Partners today, and find out if we might be the right option the next time you need a lawyer.

1.866.AIONLAW

[ 1.866.246.6529 ]

### **NORTH YORK**

100 Scarsdale Road, Suite 200

NORTH YORK, ON M3B 2R8

[ view [our website](#) for all locations ]



**YOUR LIFE.  
YOUR BRAND.  
OUR STRATEGY.**

